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Top 25 national managed care firms

Ranked by total HMO enrollment as of July 1, 2002

	National Managed Care Firm	Total HMO Enrollment	Group/ Commercial with Gatekeeper	HMO POS (Open-ended)	Medicare Enrollment	Medicaid Enrollment	Number of Plans
1	Kaiser Foundation Health Plans Inc. Oakland, Calif. (510) 271-5879	8,355,495	0	53,726	851,250	141,035	8
2	UnitedHealth Group Inc. Hartford, Conn. (800) 328-5979	5,143,053	782,968	0	231,573	690,710	43
3	Aetna Health Inc. Hartford, Conn. (860) 273-0123	4,397,288	2,978,773	914,710	122,908	0	35
4	Health Net Inc. Woodland Hills, Calif. (818) 676-7912	3,580,753	1,291,542	843,629	290,451	770,427	7
5	WellPoint Health Networks Inc. Thousand Oaks, Calif. (805) 557-6797	3,538,737	2,161,357	403,638	76,913	817,737	7
6	PacifiCare Health Systems Inc. Cypress, Calif. (714) 226-3671	3,219,119	2,124,942	136,978	729,147	0	8
7	Humana Inc. Louisville, Ky. (502) 580-1000	2,284,669	1,344,254	7,439	352,121	579,714	7
8	CIGNA Health Plans Inc. Hartford, Conn. (860) 769-2300	1,909,834	1,609,446	143,328	53,202	59,917	31
9	Health Care Service Corp. Chicago (312) 653-6000	1,703,439	1,599,513	2,299	0	101,627	3
10	Anthem Blue Cross and Blue Shield Indianapolis (317) 488-6000	1,451,939	878,178	239,719	99,695	125,809	9
11	Oxford Health Plans Inc. Trumbull, Conn. (203) 459-6613	1,434,082	171,180	1,162,960	69,633	0	3
12	Coventry Health Care Inc. Bethesda, Md. (301) 581-0600	1,334,608	520,604	217,282	62,364	264,249	14
13	Mid-Atlantic Medical Services Inc. Rockville, Md. (800) 362-8474	744,221	454,024	135,694	0	0	3
14	AMERIGROUP Corp. Virginia Beach, Va. (757) 473-2737	515,102	0	0	0	464,435	4
15	Molina Healthcare Inc. Long Beach, Calif. (562) 491-7023	472,197	9,507	0	0	450,388	4
16	Comprehensive Health Management Inc. Tampa, Fl. (800) 960-2530	439,289	10,080	62	44,325	357,323	4
17	AmeriChoice Corp. New York, N.Y. (212) 509-5999	373,027	0	0	8,750	361,102	3
18	MVP HealthCare Schenectady, N.Y. (518) 388-2319	348,066	293,986	30,545	0	0	2
19	WellChoice Inc. New York, N.Y. (212) 476-7800	342,749	103,732	0	57,062	0	2
20	John Deere Health Moline, Ill. (309) 765-1200	334,482	29,113	49,331	17,330	120,601	3
21	CareFirst Inc. Owings Mills, Md. (800) 445-6036	314,331	220,852	58,118	0	0	4
22	The Regence Group Portland, Ore. (503) 225-5182	304,843	149,775	23,228	72,073	0	5
23	Centene Corp. St. Louis, Mo. (800) 225-2573	256,255	0	0	0	256,255	3
24	AmeriHealth Inc. Philadelphia, Pa. (856) 778-6500	254,310	119,075	65,494	3,242	52,720	3
25	United American HealthCare Corp. Detroit (313) 393-4571	202,003	15,414	0	0	182,810	2

MHE Source: The InterStudy Competitive Edge (Minneapolis, Minn.), 2003.

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